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# SECURITIES AND EXCHANGE COMMISSION

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Company Information

SEC Registration No.

CS200511816

Company Name

8990 HOLDINGS, INC.

Industry Classification

Wholesale On A Free Or Contract Basis

Company Type

Stock Corporation

#### **Document Information**

Document ID

111112016001138

**Document Type** 

17-Q (FORM 11-Q:QUARTERLY REPORT/FS)

**Document Code** 

17-Q

Period Covered

September 30, 2016

No. of Days Late

0

Department

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Remarks

# COVER SHEET

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# SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

For the quarterly period ended     Septer	mber 30, 2016	
2. Commission identification number <u>CS 200</u>	<u>05 11 816</u>	
3. BIR Tax Identification No <u><b>239-508-223-6</b></u>	000	
4. Exact name of issuer as specified in its char	ter	
8990 HOLDINGS, INC.		
5. Province, country or other jurisdiction of ir	ncorporation or organization	Metro Manila, Philippine
6. Industry Classification Code:	(SEC Use Only)	
7. Address of issuer's principal office	Postal Code	
11F Liberty Center, 104 HV Dela Costa, Salced	do Village, Makati City, 1200 Phili	ppines
8. Issuer's telephone number, including area	code (632) 4789659/533391	5/5333917
9. Former name, former address and former to	fiscal year, if changed since last re	port <u>N/A</u>
10.Securities registered pursuant to Sections 8	8 and 12 of the Code, or Sections	4 and 8 of the RSA
Title of each Class	Number of shares of common st outstanding and amount of debt outstanding	
Common	5,517,990,720	
Fixed Rate Bonds	9,000,000,000	
11. Are any or all of the securities listed on a Yes [V] No []	Stock Exchange?	
	ange and the class/es of securities  ppine Stock Exchange  mon Shares	; listed therein.

# 12. Indicate by check mark whether the registrant:

Yes [**v**] No []

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes  $[\mathbf{V}]$  No  $[\ ]$  (b) has been subject to such filing requirements for the past ninety (90) days.

## PART I--FINANCIAL INFORMATION

Item 1. Financial Statements.

# 8990 HOLDINGS, INC AND SUBSIDIARIES Unaudited Consolidated Statements of Financial Position (in Philippine Peso)

	30-S	ер	31-1	Dec	
	2016	2015	2015	2014	
	Unaudited	Unaudited	Audited	Audited	
ASSETS					
Current Assets					
Cash on hand and in banks	353,549,509	826,381,563	600,230,905	605,148,136	
Current portion of trade and other receivables	1,525,879,276	1,289,437,429	1,502,055,562	947,623,417	
Inventories	5,995,312,392	3,239,708,091	5,092,332,659	3,078,106,185	
Due from related parties	534,375,300	1,155,028,040	289,716,995	133,418,914	
Current portion of available-for-sale securities		283,107,463		1,155,111,934	
Other current assets	2,342,659,950	1,098,868,866	2,025,188,139	572,834,495	
Total Current Assets	10,751,776,426	7,892,531,452	9,509,524,260	6,492,243,081	
Noncurrent Assets					
Trade and other receivables - net of current portion	20,234,774,567	17,477,383,011	17,565,634,589	13,477,108,808	
Available for sale securities	1,166,091,725		1,178,187,216	23,745,500	
Land held for future development	11,479,124,237	8,402,064,704	6,593,194,295	6,527,048,427	
Property and equipment	274,983,490	238,616,043	239,005,453	227,132,351	
Investment properties	310,545,055	292,642,053	309,011,270	296,316,183	
Other noncurrent assets	700,800,004	155,154,355	682,682,007	103,108,026	
Total Noncurrent Assets	34,166,319,078	26,565,860,166	26,567,714,830	20,654,459,293	
	44,918,095,505	34,458,391,618	36,077,239,090	27,146,702,374	
Current Liabilities  Current portion of trade and other payables	3,174,315,254	2,713,139,209	2,626,967,526	2,225,801,81	
Current portion of loans payable	4,214,060,913	1,317,725,012	1,980,934,640	2,380,816,677	
Deposits from customers	322,835,814	257,939,002	411,732,827	274,371,315	
Due to related parties	84,141,573	199,779,226	114,212,864	369,019,267	
Income tax payable	90,275,885	180,470,656	213,934,544	137,315,630	
Total Current Liabilities	7,885,629,439	4,669,053,105	5,347,782,401	5,387,324,703	
Noncurrent Liabilities					
Trade and other payables - net of current portion	65,155,055	150,984,741	68,422,945	18,288,452	
Loans payable - net of current portion	8,456,976,168	3,571,615,196	3,975,433,053	6,453,061,864	
Bonds payable	8,901,587,396	8,881,608,700	8,886,496,988	1	
Deferred tax liability	456,501,942	398,813,991	456,501,942	398,813,993	
Total Noncurrent Liabilities	17,880,220,561	13,003,022,628	13,386,854,928	6,870,164,30	
Total Liabilities	25,765,850,000	17,672,075,733	18,734,637,329	12,257,489,008	
Equity					
Capital Stock	5,517,990,720	5,517,990,720	5,517,990,720	5,517,990,720	
Additional paid-in capital	4,400,126,855	4,400,126,855	4,400,126,855	4,400,126,85	
Remeasurement loss on pension plan	(5,116,942)	(3,559,308)	(5,116,942)	(3,559,308	
Retained earnings	9,239,244,872	6,871,757,618	7,429,601,128	4,974,655,099	
Total Equity	19,152,245,505	16,786,315,885	17,342,601,761	14,889,213,366	
	44,918,095,505	34,458,391,619	36,077,239,090	27,146,702,374	

# 8990 HOLDINGS, INC. AND SUBSIDIARIES Unaudited Consolidated Statements of Comprehensive Income (in Philippine Peso)

	For nine mo	nths ended	For three mo	nths ended	
	Septem	ber 30	Septem	ber 30	
	2016	2015	2016	2015	
	Unaudited	Unaudited	Unaudited	Unaudited	
Revenue	7,185,535,666	6,997,041,460	2,450,192,360	2,548,178,192	
Cost of Sales and Services	3,151,497,159	2,996,915,020	1,141,502,296	1,175,973,263	
Gross Income	4,034,038,506	4,000,126,440	1,308,690,064	1,372,204,929	
Operating Expenses	1,115,041,002	1,109,722,468	327,049,288	375,922,048	
Net Operating Income	2,918,997,504	2,890,403,973	981,640,776	996,282,881	
Finance Costs	(662,911,103)	(402,861,066)	(251,708,877)	(183,962,375)	
Other Income	1,120,187,563	953,716,428	369,546,731	340,453,106	
Income Before Income Tax				<b>.</b>	
from Continuing Operations	3,376,273,965	3,441,259,334	1,099,478,629	1,152,773,612	
Provision for Income Tax	187,132,541	275,018,947	91,652,105	88,624,629	
Income from Continuing				-	
Operations	3,189,141,424	3,166,240,387	1,007,826,524	1,064,148,983	
Income Before Income Tax					
from Discontinuing	(#)		<u>=</u> =	(25,170,328)	
Net Income	3,189,141,424	3,166,240,387	1,007,826,524	1,038,978,656	
Other Comprehensive Loss	( <del>=</del> )		•	· :=	
Total Comprehensive Income	3,189,141,424	3,166,240,387	1,007,826,524	1,038,978,656	

8990 HOLDINGS, INC. AND SUBSIDIARIES
Unaudited Consolidated Statements of Changes in Equity (in Philippine Peso)

			For nine mo	onths ended Sept	ember 30, 2016		
		Subscribed	Additional Paid		Other Comprehensive	Retained	
	Capital Stock	Capital Stock	in Capital	Equity Reserve	Loss	Earnings	Total
Balance at January 1, 2016	5,517,990,720	-	4,400,126,855	-	(5,116,942)	7,429,601,128	17,342,601,761
Cash dividends declared by the Parent Company		-				(1,379,497,680)	(1,379,497,680)
Total comprehensive income (loss)	-	-	-	-		3,189,141,424	3,189,141,424
Balance at September 30, 2016	5,517,990,720	-	4,400,126,855	-	(5,116,942)	9,239,244,872	19,152,245,505
Balance at January 1, 2015	5,517,990,720	-	4,400,126,855	-	(3,559,308)	4,974,655,099	14,889,213,366
Cash dividends declared by the Parent Company	-		-			(1,269,137,866)	(1,269,137,866)
Total comprehensive income (loss)		-	-	-	(1,557,634)	3,724,083,895	3,722,526,261
Balance at December 31, 2015	5,517,990,720	-	4,400,126,855	-	(5,116,942)	7,429,601,128	17,342,601,761
Balance at January 1, 2014	4,655,804,670	-	-	-	(1,432,534)	1,941,475,048	6,595,847,184
Issuance of shares through follow-on offering	862,186,050	-	4,400,126,855				5,262,312,905
Cash dividends declared by the Parent Company		1		· -		(275,899,536)	(275,899,536)
Total comprehensive income (loss)	No. and			-	(2,126,774)	3,309,079,587	3,306,952,813
Balance at December 31, 2014	5,517,990,720	-	4,400,126,855	-	(3,559,308)	4,974,655,099	14,889,213,366
Balance at January 1, 2013	221,866,669	-	190,748,328	3,024,273,168	-	511,126,856	3,948,015,021
Stock dividends issued by a subsidiary	-		-	420,000,000		(420,000,000)	
Issuance of shares through Shares Swap	3,968,357,534		(190,748,328)	(3,444,273,168)		(333,336,038)	
Issuance of shares by Parent Company	465,580,467					-	465,580,467
Total comprehensive income (loss)	. · · · · · ·			-	(1,432,534)	2,183,684,230	2,182,251,696
Balance at December 31, 2013	4,655,804,670		-	-	(1,432,534)	1,941,475,048	6,595,847,184

 Balance at January 1, 2015
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# 8990 HOLDINGS, INC. AND SUBSIDIARIES Unaudited Consolidated Statements of Cash Flows (in Philippine Peso)

	For nine months ende	ed September 30	For years ended December 31		
	2016	2015	2015	2014	
	Unaudited	Unaudited	Unaudited	Audited	
CASH FLOWS FROM OPERATING ACTIVITIES					
Income before income tax	3,376,273,965	3,441,259,333	4,134,418,070	3,613,817,934	
Adjustments for:	3,3.0,2.0,000	<del>-</del> ,, <del>-</del> ,			
Interest income	(1,063,039,737)	(883,550,420)	(1,210,782,426)	(901,811,810	
Finance cost	662,434,976	402,308,280	614,688,045	395,931,324	
Write-off of assets	902, 13 1,570	102,000,-01	3,810,970		
Provision for credit and impairment losses			143,207,061	130,857,268	
·			(79,469,175)	77,282,54	
Provision for (reversal of) probable losses  Depreciation and amortization	34,135,082	27,240,758	35,839,138	36,629,53	
Amortization of bond issue costs	15,090,409	3,950,813	8,839,101	4	
Provision for write-down	13,030,403	3,330,013	1,257,282	22,200,00	
	-		38,664,969	56,972,32	
Loss (gain) on repossession			(1,874,007)		
Gain on sale of AFS securities			(571,399)	(10,943,94	
Gain on sale of PPE	(89,583) =		1,595,596	1,387,01	
Pension expense	~		14,101	2,87	
Unrealized foreign exchange loss	2 024 005 412	2,991,208,764	3,689,637,326	3,422,325 06	
Operating income before changes in working capital	3,024,805,112	7,441,700,704	3,005,037,320	3,422,31 7 00	
Changes in operating assets and liabilities					
Decrease (increase) in:	(	(	/4 761 221 100\	(3,549,968,40	
Trade and other receivables	(2,602,060,602)	(4,342,088,215)	(4,761,221,198)		
Inventories	(902,979,733)	(161,601,906)	(683,306,872)	(1,409,098,31	
Other assets	(335,589,807)	(554,335,200)	(2,086,843,036)	(284,466,52	
Increase (decrease) in:				(4.054.242.20	
Trade and other payables	544,079,838	620,033,686	667,256,278	(1,051,343,26	
Deposits from customers	(88,897,013)	(16,432,313)	137,361,511	226,624,55	
Net cash used in operations	(451,545,295)	(1,463,215,185)	(3,037,115,991)	(2,645,926,89	
Interest received	1,062,915,595	883,329,340	1,213,020,188	901,811,8	
Interest paid	(662,434,976)	(402,308,280)	-140,683,474	-385,211,5	
Income toy poid	(310,667,058)	(231,642,850)	-250.052,366	-30,455,2	
Net cash used in operating activities	(361,731,734)	(1,213,836,975)	(2,214,831,643)	(2,159,781,90	
CASH FLOWS FROM INVESTING ACTIVITIES			-		
Sale (Acquisitions) of:					
Land held for future development	(4,885,929,942)	(1,875,016,277)	(1,454,581,648)	(3,618,606,7	
Available-for-sale securities	12,095,491	83,894		(788,755,35	
Property and equipment	(67,481,611)	(35,061,307)	(47,442,303)	(63,785,06	
Investment properties	(5,209,459)			(80,21	
Proceeds from:					
Disposal of building and hotel improvments	720		30	=	
Maturities/termination of long term investments	285		-	323	
Sale of unquoted debt securities classified as loans	923		196	25	
Sale of available for sale securities			2,544,225	2	
Disposal of property and equipment	1,133,748	10,993	508,687	350,381,8.	
Net cash outflow from disposal of investment in a subsidiary	100	,		8	
Net cash inflow from acquisition of not assets of acquiree					
Net cash used in investing activities	(4,945,391,773)	(1,909,982,696)	(1,498,971,039)	(4,120,845,5	
	(1,510,052,110,	(=111	-		
CASH FLOWS FROM FINANCING ACTIVITIES	6,714,669,388	(3,944,538,333)	(3,491,155,544)	1,521,040,2	
Availment/retirement of loans payable		8,877,657,887	8,877,657,887		
Issuance of corporate bonds (net of issuance cost)	5#9 188	8,877,037,007	5,017,037,00	5,262,312,9	
Issuance of shares		(149,688,549)	(153,658,524)	(373,217,6	
Decrease (increase) in the amount of due from related parties	(244,658,305)	(169,240,041)	(254,806,403.00)	502,502,412	
Increase (decrease) in the amount of due to related parties	(30,071,291)		(1,269,137,866)	(275,899,5	
Payment of cash dividends	(1,379,497,680)	(1,269,137,866)	3,708,899,550	6,636,738,4	
Net cash provided by financing activities	5,060,442,112	3,345,053,098	(14,101)	(2,8	
Effect of changes in foreign exchange rates on hand and in bank	(245 504 204)	221 222 427	(4,917,233)	356,108,0	
Net increase (decrease) in cash on hand and in banks	(246,681,394)	221,233,427		249,040,0	
Cash Balance at the beginning of the year	600,230,903	605,148,136	605,148,136	605,148,1	
Cash Balance at the end of the year	353,549,509	826,381,563	600,230,903	000,140,1	

# 8990 HOLDINGS, INC. AND SUBSIDIARIES Notes to Unaudited Consolidated Financial Statements

# 1. Summary of Significant Accounting Policies

#### **Basis of Preparation**

The accompanying unaudited financial statements have been prepared in accordance with Philippine Accounting Standard (PAS) 34, Interim Financial Reporting. The interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at December 31, 2015.

The preparation of the financial statements in compliance with Philippine Financial Reporting Standards (PFRS) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying reports. The estimates and assumptions used on the accompanying unaudited financial statements are based upon management's evaluation of relevant facts and circumstances which are used as indicators affecting the results as of the date of the unaudited financial statements. Actual results could differ from such estimates.

The accompanying unaudited financial statements have been prepared on a historical cost basis. Further, this has been presented in Philippine peso, the functional currency of Fog Horn, Inc. All values are rounded to the nearest peso except when otherwise indicated.

# Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the unaudited financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended December 31, 2015.

The following standards and interpretations were adopted beginning January 1, 2013, but do not have significant impact on the financial position or performance of the Company.

- PFRS 7, Financial Instruments: Disclosures-Offsetting Financial Assets and Financial Liabilities (Amendments)
- PFRS 10, Consolidated Financial Statements
- PFRS 11, Joint Arrangements
- PFRS 12, Disclosure of Interests in Other Entities
- PFRS 13, Fair Value Measurement
- PAS 1, Presentation of Financial Statements Presentation of Items of Other Comprehensive Income or UCI (Amendments)
- PAS 1, Presentation of Financial Statements Clarification of the requirements for comparative information
- PAS 27, Separate Financial Statements (as revised in 2011)
- PAS 28, Investments in Associates and Joint Ventures (as revised in 2011)
- Philippine Interpretation IFRIC 20, Stripping Costs in the Production Phase of a Surface Mine
- PRFS 1, First-time Adoption of PFRS Borrowing Costs
- PAS 16, Property, Plant and Equipment Classification of servicing equipment

- PAS 32, Financial Instruments: Presentation Tax effect of distribution to holders of equity instruments
- PAS 19, Employee Benefits (Revised)
- PAS 34, Interim Financial Reporting Interim financial reporting and segment information for assets and liabilities

The following standard and interpretation was adopted beginning January 1, 2014, but does not have significant impact on the financial position or performance of the Company.

PAS 32, Financial Instruments: Presentation – Offsetting Financial Assets and Financial Liabilities (Amendments)
 The amendments clarify the meaning of "currently has a legally enforceable right to set off" and also clarify the application of the PAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The amendments affect presentation only and have no impact on the Company's financial position or performance.

The following standards and interpretations was adopted beginning January 1, 2015.

PFRS 9, Financial Instruments PFRS 9, as issued, reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39, Financial Instruments: Recognition and Measurement. Work on impairment of financial instruments and hedge accounting is still ongoing, with a view to replacing PAS 39 in its entirety. PFRS 9 requires all financial assets to be measured at a fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets, to collect the contractual cash flows and Its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets are measured at fair value either through OCI or profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO.

The adoption of the first phase of PFRS 9 will have no impact on the classification and measurement of financial assets and liabilities.

• Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate
This interpretation covers accounting for revenue and associated expenses by entities
that undertake the construction of real estate directly or through subcontractors, The
SEC and the Financial Reporting Standards Council (FRSC) have deferred the effectivity of
this interpretation until the final Revenue standard is issued by the International
Accounting Standards Board (IASB) and an evaluation of the requirements of the final
Revenue standard against the practices of the Philippine real estate industry is
completed.

The accompanying unaudited consolidated financial statements have been prepared on a historical cost basis. Further, this has been presented in Philippine peso, the functional currency of 8990 Holdings, Inc. and its subsidiaries. All values are rounded to the nearest peso except when otherwise indicated.

## 2. Basis of Consolidation

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The unaudited consolidated financial statements include the financial statements of the Parent Company and the following wholly owned subsidiaries:

- 8990 Housing Development Corporation
- Fog Horn, Inc.
- 8990 Luzon Housing Development Corporation
- 8990 Davao Housing Development Corporation
- 8990 Mindanao Housing Development Corporation
- 8990 Leisure and Resorts Corporation

Control is achieved when the Parent Company is exposed, or has the rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Parent Company controls an investee if and only if the Parent Company has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure or rights to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has the power over an investee, including:

- The contractual arrangement with the other voting shareholders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income, expenses and other comprehensive income (OCI) of a subsidiary are included in the financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of OCI are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. The consolidated financial statements are prepared for the same reporting period as the Parent Company's financial statements, using consistent accounting policies. All intra group assets and liabilities, equity, income, expenses and cash flows relating to trunsactions between members of the Group are eliminated in full on consolidation.

Changes in the Parent Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for within equity. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the owners of the Parent Company.

When a change in ownership interest in a subsidiary occurs which results in a loss of control over the subsidiary, the Parent Company:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary
- Derecognizes the carrying amount of any non-controlling interests
- Recognizes the fair value of the consideration received
- Recognizes the fair value of any investment retained
- Recognizes any surplus or deficit in profit or loss
- Reclassifies the Parent Company's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities

When there are business combinations in which all the combining entities within the Group are ultimately controlled by the same ultimate parent (i.e. controlling shareholders) before and after the business combination and the control is not transitory (business combinations under common control), the Group accounts for such business combinations similar to a pooling of interests. The assets and liabilities of the acquired entities and that of the Group are reflected at their carrying values in the stand-alone financial statements of the investee companies. The difference in the amount recognized and the fair value of the consideration given is accounted for as an equity transaction, i.e., as either a contribution or distribution of equity. Further, when a subsidiary is disposed in a common control transaction without loss of control, the difference in the amount recognized and the fair value consideration received, is also accounted for as an equity transaction.

The Group recorded the above difference as Equity Reserve and is presented as a separate component of equity in the consolidated statement of financial position. Comparatives shall be restated to include balances and transactions as if the entities had been acquired at the beginning of the earliest period presented in the consolidated financial statements, regardless of the actual date of combination.

The Group consolidated the assets, liabilities, income and expenses of the Parent Company starting May 2012, which was the date when the controlling shareholders acquired or gained control over the Parent Company.

#### 3. **Segment Information**

For management's purposes, the Group's operating segments are organized and managed separately according to the nature of the products provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group has four reportable operating segments as follows:

Low-cost mas Mass Housing

This segment pertains to the housing market segment of the Group. It caters to the development and sale of residential lots and units.

Medium-rise Condominium Units

This segment pertains to the medium-rise condominium segment of the Group. It caters to the development and sale of condominium units.

Preferred Share

This segment pertains to sale of preferred share wherein the purchaser has a perpetual right to occupy one unit of the Group's vacation hotel for a specific number of days in a year.

High-rise Condominium Units

This segment pertains to the high-rise condominium segment of the Group. It caters to the development and sale of condominium units with more than four (4) storeys.

**Hotel Operations** 

This segment pertains to the activities from hotel operations, which are considered incidental revenues while the Group has not yet sold all of the timeshares of its vacation hotel, Azalea Baguio Residences.

The hotel operation's peak season is during the holiday and summer seasons. For other supplementary businesses, there is no significant seasonality that would materially affect their operations. This information is provided to allow for a proper appreciation of the results of the Company's operations.

The Group has only one geographical business segment as all the assets and liabilities are located in the Philippines. The Group derives all of its revenues from domestic operations. Thus, geographical business segment information is not presented. No operating segments have been aggregated to form the above operating business segments.

Management monitors the operating results of its operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on segment operating income or loss. The presentation and classification of segment revenues and expenses are consistent with the consolidated statements of comprehensive income. This segment information is presented monthly to the Parent Company' BOD who is the Chief Operating Decision Maker. Finance income consists on interest earned from installment contract receivables and deposits in banks.

The amount of segment assets and liabilities are based on the measurement principles that are similar with those used in measuring the assets and liabilities in the statement of financial position which is in accordance with PFRS. Capital expenditures represent acquisitions of 'Land held for future development', 'Property and equipment', and 'Investment properties'. The Group has no significant customer which contributes 10% or more of their segment revenue.

#### Cash on Hand and in Banks 4. This account consists of:

	30-9	Sep	31-Dec			
	2016	2015	2015	2014		
	Unaudited	Unaudited	Audited	Audited		
Cash on hand	1,613,598	1,279,598	2,394,766	3,318,393		
Cash in banks	351,935,911	825,101,965	597,836,139	601,829,743		
	353,549,509	826,381,563	600,230,905	605,148,136		

# 5. Trade and Other Receivables This account consists of:

8.	30-	Sep	31-	Dec
9	2016	2015	2015	2014
	Unaudited	Unaudited	Audited	Audited
Trade Receivables				
Installment contract receivables	954,861,368	824,742,465	1,201,317,283	635,973,013
Others	20,215,340	18,186,386	13,509,864	12,527,462
Advances to external marketing manager:	88,849,765	40,124,471	72,528,405	40,310,909
Retention Receivables	287,458,101	183,582,092	215,629,479	133,351,614
Receivables from employees	205,109,540	229,842,860	132,791,687	111,775,722
Other Receivables	207,379,395	120,332,530	101,404,509	141,058,071
	1,763,873,509	1,416,810,804	1,737,181,227	1,074,996,791
Less: Allowance for impairment losses	237,994,233	127,373,374	235,125,665	127,373,374
	1,525,879,276	1,289,437,429	1,502,055,562	947,623,417
Non current				
Trade Receivables				
Installment contract receivables	20,234,774,567	17,477,383,011	17,565,634,589	13,477,108,808
Retention Receivables		:		
	20,234,774,567	17,477,383,011	17,565,634,589	13,477,108,808
	21,760,653,843	18,766,820,440	19,067,690,151	14,424,732,225

Ninety five percent (95%) of total receivables of the Company are on long-term basis. Current portion of installment contract receivables stands at PhP954.86 million which pertains to portion of receivables from buyers due within one (1) year.

# 6. Inventories This account consists of:

	30-	Sep	31-0	Dec	
	799,174,781 455,959,48 1,676,065,023 176,324,54 5,995,312,392 3,239,708,09	2015	2015	2014	
	Unaudited	Unaudited	Audited	Audited	
Real estate inventories					
Low-cost mass housing	3,520,072,588	2,607,424,069	3,444,857,924	2,935,975,193	
Medium-rise condominium units	799,174,781	455,959,481	238,275,698	80,160,171	
High-rise condominium units	1,676,065,023	176,324,541	1,409,199,037	61,970,821	
	5,995,312,392	3,239,708,091	5,092,332,659	3,078,106,185	
Timeshares		-	•		
	5,995,312,392	3,239,708,091	5,092,332,659	3,078,106,185	

#### 7. Available for Sale Securities

Azalea Resorts Residences Corporation (ALRC) acquired the building, which is the subject of the timeshare inventory of the Company. The Company in turn invested in the common shares (representing 45% ownership) and in the preferred shares of ALRC. ALRC's primary purpose is to operate, maintain and/or manage a membership club. ALRC's preferred shares represent membership rights to the club including the right to use a specific unit of the building acquired from the Group and other facilities/amenities for one day per calendar year.

8. Other Assets
This account consists of:

	30-9	Sep	31-D	ec
	2016	2015	2015	2014
	Unaudited	Unaudited	Audited	Audited
Current				
Advances to contractors and brokers	1,109,899,008	1,069,664,642	765,559,684	565,281,388
Input tax	230,179,202	63,745,353	60,789,182	51,273,314
Advances to landowners	973,711,860		1,155,852,449	<b>€</b>
Creditable withholding tax	32,551,283	17,917,399	25,974,944	9,109,233
Prepaid expenses	51,693,800	2,721,169	33,478,986	2,347,706
Others	(40)	4,596	38,908,097	7,147
	2,398,035,153	1,154,053,159	2,080,563,342	628,018,788
Less: Allowance for impairment losses	55,375,203	55,184,293	55,375,203	55,184,293
*,	2,342,659,950	1,098,868,866	2,025,188,139	572,834,495
Non-current				
Deposits	133,395,516	124,160,437	122,959,182	95,859,608
AFS Equity Investments		23,745,500		
Advances to contractors and brokers	546,564,867		546,564,867	
Software cost	1,492,522	1,492,522	1,492,522	1,492,522
Others	21,859,073	8,267,870	14,177,410	8,267,870
	703,311,978	157,666,329	685,193,981	105,620,000
Less: Allowance for impairment losses	2,511,974	2,511,974	2,511,974	2,511,974
	700,800,004	155,154,355	682,682,007	103,108,026
	3,043,459,954	1,254,023,221	2,707,870,146	675,942,521

# 9. Land Held for Future Development

Balance at end of year	11,479,124,237	8,402,064,704	6,593,194,295	6,527,048,427
Provision for write down	(1,257,282)	7	(1,257,282)	(22,200,000)
Transfers/Reclassification	(287,536,811)	(726,545,410)	(1,387,178,498)	(854,085,924)
Land acquired during the year	5,174,724,036	2,601,561,687	1,454,581,648	3,618,606,775
Balance at beginning of year	6,593,194,295	6,527,048,427	6,527,048,427	3,784,727,576
	Unaudited	Unaudited	Audited	Audited
	2016	2015	2015	2014
	30-Se	p	31-Dec	

# 10. Property and Equipment This account consists of:

30-Sep-16

					Ui	naudited				
			Land	Leasehold	Furnitures and	Machineries and	Transportation		Construction	
	Land	Building	Improvements	Improvements	Fixtures	Equipment	Vehicles	Waterlines	in Progress	Total
Cost										
Balances at beginning of year	107,405,010	55,691,345	10,458,647	8,092,569	39,904,666	52,823,585	79,722,542	10,655,635		364,753,999
Additions				524,099	16,680,838	11,589,623	38,662,802	24,249		67,481,611
Transfers/Disposals						•	(4,275,333)			(4,275,333
Balances at end of year	107,405,010	55,691,345	10,458,647	8,616,668	56,585,504	64,413,208	114,110,010	10,679,884		427,960,277
	ok	ok	ok	8,616,668	56,585,504	64,413,208	114,110,010	10,679,884.49		
Accumulated Depreciation and A	mortization									
Balances at beginning of year		14,488,494	7,335,972	7,198,962	19,527,523	18,898,703	48,225,947	1,102,945		116,778,546
Depreciation and Amortization		3,151,115	1,164,547	482,765	5,719,411	8,476,919	9,839,169	1,625,484		30,459,409
Transfers/Disposals							(3,231,168)			(3,231,168)
Balances at end of year	-	17,639,609	8,500,519	7,681,727	25,246,934	27,375,622	54,833,948	2,728,429	· .	144,006,787
		17,639,609	8,500,519	7,681,727	25,246,934	27,375,622	54,833,948	2,728,429		
Accumulated Impairment Losses										
Balances at beginning of year	8,970,000				-					8,970,000
Provision for impairment loss	-									
Balances at end of year	8,970,000			-	-			-		8,970,000
-		70	me'	****						
Net Book Value	98.435.010	38.051.736	1.958.128	934.941	31.338.571	37.037.586	59.276.063	7.951.456		274.983.490

30-Sep-15

					Ui	naudited				
			Land	Leasehold	Furnitures and	Machineries and	Transportation		Construction	
	Land	Building	Improvements	Improvements	Fixtures	Equipment	Vehicles	Waterlines	in Progress	Total
Cost										
Balances at beginning of year	107,405,010	52,743,858	10,458,647	10,089,216	27,216,545	43,802,465	66,660,348	2,821,648	1,339,286	322,537,023
Additions		110,714		504,647	10,406,907	5,633,040	9,763,595	5,266,442	3,375,963	35,061,307
Transfers/Disposals		1,339,286	-			(5,958)	(500,000)		(1,339,286)	(505,958)
Balances at end of year	107,405,010	54,193,858	10,458,647	10,593,863	37,623,452	49,429,547	75,923,943	8,088,090	3,375,963	357,092,371
Accumulated Depreciation and An	nortization									
Balances at beginning of year		11,937,783	5,513,742	7,940,969	15,019,184	9,272,259	39,393,912	47,823	•	89,125,672
Depreciation and Amortization		3,119,969	1,434,047	576,596	3,312,061	6,674,476	7,801,513	647,968		23,566,630
Transfers/Disposals		-	-	_		(5,035)	(489,938)			(494,973)
Balances at end of year	- 1	15,057,752	6,947,789	8,517,565	18,331,245	15,941,700	46,705,487	695,791	-	112,197,329
	*									
Accumulated Impairment Losses										
Balances at beginning of year	6,279,000			-	-			988 J. 48		6,279,000
Provision for impairment loss	-	-	-	<u> </u>	100	-				
Balances at end of year	6,279,000	<u> </u>	-		-	-	-	-	•	6,279,000
Net Book Value	101,126,010	39,136,105	3,510,858	2,076,298	19,292,207	33,487,847	29,218,456	7,392,299	3,375,963	238,616,043

Net Book Value	98,435,010	41,202,851	3,122,675	893,607	20,377,143	33,924,882	31,496,595	9,552,690		253,003,42
								4 555 600		239,005,45
Balances at end of year	8,970,000	9	. 67						142	8,970,00
Provision for impairment loss	2,691,000	- 3	3,62							8,970.00
Balances at beginning of year	6,279,000		(*)	*	100	8	T T	25	747	6,279,00 2,691,00
Accumulated Impairment Losses										
Balances at end of year	: 0:	14,488,494	7,335,972	7,198,962	19,527,523	18,898,703	48,225,947	1,102,945		4.416,710,14
Disposal				(1,482,391		(5,035)				116,778,54
Depreciation and Amortization	-	2,550,711	1,822,230							(3,287,42
Balances at beginning of year	-	11,937,783								30,940,30
Accumulated Depreciation and Ar	mortization							47.000		89,125,67
Balances at end of year	107,405,010	55,691,345	10,458,647	8,092,569	39,904,666	52,823,585	79,722,542	10,000,000		30.1,133,33
Disposals			540	(2,864,957		(6,571)		10,655,635		364,753,99
Transfers from inventories		146,201				15 4411	in tan acci			(5,371,52
Transfers from construction in pro	ogress	1,339,286							(1,335,200)	146,20
Additions	-	1,462,000	-	868,310	12,688,121	9,027,691	15,562,194	7,833,987	(1,339,286)	
Balances at beginning of year	107,405,010	52,743,858	10,458,647	10,089,216			66,660,348		1,339,286	47,442,30
Cost								2 224 642	1 220 286	322,537,02
	Land	Building	Improvements	Improvements	Fixtures	Equipment	Vehicles	Waterlines	in Progress	IDIAI
			Land	Leasehold	Furnitures and	Machineries and	Transportation			Total
						Audited			Construction	
						1-Dec-15				

(e) (sec

3	T-	D6C-14	
		and the second	

						Audited				
			Land	Leasehold	Furnitures and	Machineries and	Transportation		Construction	
	Land	Building	Improvements	Improvements	Fixtures	Equipment	Vehicles	Waterlines	in Progress	Total
Cost										274 765 276
Balances at beginning of year	107,405,010	52,716,704	10,458,647	7,112,051	21,254,001	13,116,335			1,176,127	271,765,376
Additions	-	377,154	30	2,977,165	5,962,544	43,349,548	8,133,847	2,821,648	163,159	63,785,065
Disposals	-	(350,000)	(3)	*		(12,663,418)		59.1		
Balances at end of year	107,405,010	52,743,858	10,458,647	10,089,216	27,216,545	43,802,465	66,660,348	2,821,648	1,339,286	322,537,023
Accumulated Depreciation and A					44 400 076	4 470 530	29,925,539	100	14	62,894,909
Balances at beginning of year	126	9,495,048							37	30,028,112
Depreciation and Amortization	100	2,442,735	2,091,729	3,800,565	3,586,808			47,023	/4	(3,797,349
Disposal	16	- 2	(2)		€.	(3,797,349				89,125,672
Balances at end of year	E.	11,937,783	5,513,742	7,940,969	15,019,184	9,272,259	39,393,912	47,823		89.123.672
Accumulated Impairment Losses										1.5
Balances at beginning of year	163	8	929	-	=	90	32	*	350	6,279,000
Provision for impairment loss	6,279,000			-			.,			6,279,000
Balances at end of year	6,279,000									0,279,000
Net Book Value	101,126,010	40,806,075	4,944,905	2,148,247	12,197,361	34,530,206	27,206,436	2,773,823	1,339,206	227,123,75

# 11. Investment Properties

Dalances at end of year

Net Book Value

This account consists of:

30-	Sep-1	.6
	10.	

18, 197, 537

71,179,469

20.712.124

292,642,053

			Unaudited		
			Land		
	Land	Building	Improvements	Joint operations	Total
Cost					
Balances at beginning of year	232,971,353	8,604,750	89,372,001	5	330,948,104
Additions	5,116,709	2	92,750		5,209,459
Balances at end of year	238,088,062	8,604,750	89,464,751	¥	336,157,563
	238,088,062	8,604,750	89,464,751		
Accumulated Depreciation and A	mortization				
Balances at beginning of year	-	2,627,152	19,309,682	÷	21,936,834
Depreciation and Amortization	-	322,678	3,352,996		3,675,673
Balances at end of year	•	2,949,830	22,662,678	*	25,612,507
		2,949,830	22,662,678		
Net Book Value	238,088,062	5,654,920	66,802,073	-	310,545,055
			30 Sep 15		
			Unaudited		
			Land	Construction in	
	Land	Building	Improvements	Progress	Total
Cost					
Balances at beginning of year	215,377,426	8,604,750	89,372,001	3	313,354,177
Additions			5		2
Balances at end of year	215,377,426	8,604,750	89,372,001		313,354,177
Accumulated Depreciation and A	mortization				
Accumulated Depreciation and A Balances at heginning of year	mortization	7 196 914	14.841.082	3	17,037,996 3,674,128

2,519,592

6,085,158

215,377,426

31-Dec-15 Audited

			Land	
	Land	Building	Improvements	Total
Cost				
Balances at beginning of year	215,377,426	8,604,750	89,372,001	313,354,177
Transfers/Reclassification	17,593,927	ing#	-	17,593,927
Additions	<b>⊕</b> ?			
Balances at end of year	232,971,353	8,604,750	89,372,001	330,948,10
Accumulated Depreciation and An	nortization			
Balances at beginning of year	-	2,196,914	14,841,082	17,037,99
Depreciation and Amortization		430,238	4,468,600	4,898,83
Balances at end of year		2,627,152	19,309,682	21,936,83
		- 077 500	70.002.210	309,011,27
Net Book Value	232,971,353	5,977,598	70,062,319	303,011,27
		31-1	Dec-14	
		Au	dited	
		Au	dited Land	
	Land	Au Building		Total
Cost	Land		Land	
<b>Cost</b> Balances at beginning of year	Land 54,468,615		Land	152,365,15
		Building	Land Improvements 89,291,791	152,365,15 160,908,81
Balances at beginning of year Transfers/Reclassification	54,468,615	Building	Land Improvements	152,365,15 160,908,81 80,21
Balances at beginning of year	54,468,615	Building	Land Improvements 89,291,791	Total 152,365,15 160,908,81 80,21 313,354,17
Balances at beginning of year Transfers/Reclassification Additions Balances at end of year	54,468,615 160,908,811 215,377,426	8,604,750	Land Improvements 89,291,791	152,365,15 160,908,81 80,21
Balances at beginning of year Transfers/Reclassification Additions Balances at end of year Accumulated Depreciation and Ar	54,468,615 160,908,811 215,377,426	8,604,750 - - 8,604,750	Land Improvements 89,291,791	152,365,15 160,908,81 80,21
Balances at beginning of year Transfers/Reclassification Additions Balances at end of year  Accumulated Depreciation and Ar Balances at beginning of year	54,468,615 160,908,811 215,377,426	8,604,750 	Land Improvements 89,291,791 - 80,210 89,372,001	152,365,15 160,908,81 80,21 313,354,17
Balances at beginning of year Transfers/Reclassification Additions Balances at end of year  Accumulated Depreciation and Ar Balances at beginning of year  Depreciation and Amortization	54,468,615 160,908,811 215,377,426	8,604,750 - - 8,604,750	Land Improvements  89,291,791  80,210  89,372,001	152,365,15 160,908,81 80,21 313,354,17
Balances at beginning of year Transfers/Reclassification Additions Balances at end of year  Accumulated Depreciation and Ar Balances at beginning of year	54,468,615 160,908,811 215,377,426	8,604,750 8,604,750 1,766,676 430,238	Land Improvements  89,291,791  80,210  89,372,001  8,669,896 6,171,186	152,365,15 160,908,81 80,21 313,354,17 10,436,57 6,601,42

# **12.** Trade and Other Payables This account consists of:

	30-Sep	)	31-Dec		
	2016	2015	2015	2014	
	Unaudited	Unaudited	Audited	Audited	
Current					
Trade and accounts payables	1,003,145,231	939,720,108	1,171,035,888	967,663,926	
Accrued expenses	800,010,331	660,559,549	1,092,797,654	746,327,680	
Interest Payable	116,629,825	115,348,678	: <b>=</b> :		
Retention payables	265,770,458	166,115,624	115,419,763	78,118,197	
Withholding tax payables	24,909,222	45,591,161	12,083,117	29,894,775	
Construction bonds	38,574,955	29,123,455	30,964,955	24,069,608	
Net out put tax	20,270,075	31,832,162	11,965,649	79,041,811	
Deferred Rent	744,048	8,928,572	7,440,476	8,928,572	
Others	904,261,110	715,919,900	185,260,024	291,757,243	
	3,174,315,254	2,713,139,209	2,626,967,526	2,225,801,812	
Non-current					
Trade and accounts payables	/ (E)	(2)	31,816,667	250	
Deferred Rent	(B)	4,092,261		7,440,475	
Pension Liability	10,548,766	7,067,510	10,548,766	7,067,510	
Retention payables	*	520	26,057,512	3,780,467	
Others	54,606,289	139,824,970	151	Į.	
	65,155,055	150,984,741	68,422,945	18,288,452	
	3,239,470,309	2,864,123,950	2,695,390,471	2,244,090,264	

# 13. Loans Payable This account consists of:

	30-Se	31-De		Dec
-	2016	2015	2015	2014
	Unaudited	Unaudited	Audited	Audited
Short-term loans payable	4,214,060,913	1,317,725,012	1,980,934,640	2,380,816,677
Long-term loans payable	8,456,976,168	3,571,615,196	3,975,433,053	6,453,061,864
	12,671,037,081	4,889,340,208	5,956,367,693	8,833,878,541

## 14. Deposits from Customers

This account represents downpayments made by the real estate buyers for the purchase of residential housing units and timeshares. Once the residential unit is ready for occupancy, delivered and accepted by the buyer, the amount is removed from the liability account and is classified as part of sales.

# **15. Equity**This account consists of:

	30-9	Sep	31-[	Dec
<u></u>	2016	2015	2015	2014
	Unaudited	Unaudited	Unaudited	Audited
Authorized, par value PhP1.00	7,000,000,000	7,000,000,000	7,000,000,000	7,000,000,000
Issued and outstanding at beginning of year	5,517,990,720	5,517,990,720	5,517,990,720	4,655,804,670
Issuance of shares		-	-	862,186,050
Issued and outstanding at end of year	5,517,990,720	5,517,990,720	5,517,990,720	5,517,990,720

# 16. Revenue

	Nine Months Ende	d September 30	Three Months En	ded September 30
	2016	2015	Q3 2016	Q3 2015
	Unaudited	Unaudited	Unaudited	Unaudited
Real estate				
Low-cost mass housing	6,131,836,605	5,852,253,947	1,909,343,494	1,974,754,012
Medium-rise condominium	units			720
Condominium units	995,684,000	1,087,449,675	488,680,250	570,553,439
Parking space		26,515,000		
	995,684,000	1,113,964,675	488,680,250	570,553,439
	7,127,520,605	6,966,218,622	2,398,023,744	2,545,307,451
Rental income	8,643,127	30,662,618	2,796,683	2,710,520
Others	520	747		*
	7,136,163,731	6,996,881,240	2,400,820,426	2,548,017,972
Timeshare and Hotel Operations				*
Timeshare	49,371,934	160,220	49,371,933	160,220
	7,185,535,666	6,997,041,460	2,450,192,360	2,548,178,192

# 17. Cost of Sales and Services

This account consists of:

	Nine Months End	led September 30	Three Months Ende	d September 30	
	2016	2015	Q3 2016	Q3 2015	
	Unaudited	Unaudited	Unaudited	Unaudited	
Real estate					
Low-cost mass housing	2,696,186,996	2,580,384,207	933,383,894	963,055,134	
Medium-rise condominium units	364,731,828	361,011,225	92,991,216	181,746,527	
·	3,060,918,823	2,941,395,432	1,026,375,110	1,144,801,660	
Cost of rental services	98,591	6,436,735	돧	745,882	
Cost of others	90,479,745	49,082,853	35,291,948	30,425,721	
	3,151,497,159	2,996,915,020	1,061,667,058	1,175,973,263	
Timeshare and Hotel Operations			折	€	
Timeshare	90	<u> </u>			
<del></del>	3,151,497,159	2,996,915,020	1,061,667,058	1,175,973,263	

# 18. Operating Expenses

	Nine Months Ende	d September 30	Three Months Ended September 3		
	2016	2015	Q3 2016	Q3 2015	
	Unaudited	Unaudited	Unaudited	Unaudited	
Marketing and selling	422,957,550	454,066,301	73,524,206	180,232,044.56	
Documentation	172,454,380	213,762,481	(14,854,432)	71,511,860.75	
Taxes and licenses	134,105,770	152,987,462	68,706,231	32,768,464.43	
Salaries and employee benefits	79,988,011	68,813,612	28,472,238	22,995,833.33	
Write-off of assets		5		뚲	
Provision for credit and impairment losses		5.		2	
Management and professional fees	27,342,793	20,482,219	11,263,098	6,056,712,82	
Communication, light and water	38,407,619	30,147,923	17,344,402	9,499,126,53	
Provision for (reversal of) probable losses		*	= 1	9	
Security, messengerial and janitorial	24,182,103	19,362,079	3,805,085	8,155,765.49	
Depreciation and amortization	34,135,082	27,240,758	12,356,258	9,183,327.49	
Transportation and travel	51,020,674	31,626,283	7,871,886	7,381,110.29	
Repairs and maintenance	32,652,599	36,302,605	6,674,347	15,346,592.92	
Entertainment, amusement and representati	33,794,846	13,550,445	11,235,772	(1,314,653.10)	
Donations and contributions			25	:=	
Rent	13,055,893	12,518,685	4,483,370	2,735,677	
Supplies	6,790,029	6,489,195	3,085,920	2,413,896	
Insurance	18,611,669		4,629,949	(6.5	
Provision for write-down		2	8	80	
Subscription dues and fees	5,280,427	6,747,008	900,106	1,635,973	
Miscellaneous	20,261,547	15,625,412	1,790,854	7,320,316	
	1,115,041,002	1,109,722,468	241,289,288	375,922,048	

## 19. Finance Costs

This account consists of:

	Nine Months Ended	September 30	Three Months En	ded September 30
	2016	2015	Q3 2016	Q3 2015
	Unaudited	Unaudited	Unaudited	Unaudited
Borrowings	212,349,705	261,678,507	101,086,033	57,498,342
Accretion	15,090,409	21,594,036	5,121,288	7,198,012
Bonds	434,994,863	119,035,738	145,356,937	119,035,738
Bank charges	476,127	552,786	144,619	230,283
Net interest expense on pension obligat	tion	1.50	<u> </u>	<u> </u>
	662,911,103	402,861,066	251,708,877	183,962,375

## 20. Other Income

This account consists of:

	Nine Months Ended S	September 30	Three Months End	ed September 30
	2016	2015	Q3 2016	Q3 2015
	Unaudited	Unaudited	Unaudited	Unaudited
Interest Income from:				
Installment contract receivables	1,062,294,702	882,223,924	368,330,223	307,336,804
Cash in banks and long term investments	620,893	1,084,719	195,255	354,048
Accretion	(8)		2	1
Penalties	21,926,726	14,684,783	7,803,688	4,263,652
Waterincome	3,433,330	7,074,536	150	1,426,212
Maintenance fee	199	185	150	3
Collection service fees	133,263	547,775	39	195,809
Gain on sale of property and equipment	89,583	0.50	89,583	5
Galn on sale of building and improvements	15	449,476	40	160,220
Miscellaneous	31,689,067	J2,864,4J5	2,208,205	12,022,243
	1,120,187,563	938,929,649	378,717,043	325,758,988

# 21. Related Party Transactions

30-Sep-16 Unaudited

		Ollaudite	u		
	Nature of		Outstanding		
Related Party	Transaction	Account	Balance/Amount	Terms	Conditons
				Non-interest	
Entities under common control	Advances	Due from related parties		bearing, payable on demand	Unsecured, no impairment
Entities under common		Due to related		Non-interest bearing, payable	
control	Advances	parties	84,141,573	on demand	Unsecured

30-Sep-15 Unaudited

		Oriaudite	·u		
	Nature of		Outstanding		
Related Party	Transaction	Account	Balance/Amount	Terms	Conditons
				Non-interest	
Entities under common		Due from related		bearing, payable	Unsecured, no
control	Advances	parties	283,107,463	on demand	impairment
				Non interest	
Entities under common		Due to related		bearing, payable	
control	Advances	parties	199,779,226	on domand	Unsecured

## 2015 Audited

	Nature of		Outstanding		
Related Party	Transaction	Account	Balance/Amount	Terms	Conditons
Stockholders	Advances	Due from related	70,581,804.00	Non-interest	unsecured, no
		parties		bearing, payable on demand	impairment
Stockholders	Advances	Due to related	17,138,944.00	Non-interest	unsecured
		parties		bearing, payable	
				on demand	
Major shareholders	Advances		70,941,563.00		
Major shareholders	Advances		63,030,040.00		
				Non-interest	
Entities under common		Due from related		bearing, payable	Unsecured, no
control	Advances	parties	148,193,628	on demand	impairment
				Non-interest	
Entities under common		Due to related		bearing, payable	
control	Advances	parties	34,043,880	on demand	Unsecured

# 2014 Audited

	Nature of		Outstanding		
Related Party	Transaction	Account	Balance/Amount	Terms	Conditons
				Non-interest	
		Due from related		bearing, payable	Unsecured, no
Stockholders	Advances	parties	4,522,399	on demand	impairment
				Non-interest	
Entities under common		Due from related		bearing, payable	Unsecured, no
control	Advances	parties	128,896,515	on demand	impairment
				Non-interest	
Entities under common		Due to related		bearing, payable	
control	Advances	parties	369,019,267	on demand	Unsecured

# Financial Highlights and Key Performance Indicators

Table below shows comparative consolidated balance sheet financial highlights of 8990 Holdings, Inc. for nine months ended September 30, 2016 and 2015, both unaudited.

Consolidated Balance Sheet	As of September 30, 2016	As of September 30, 2015	Increase		
	Unaudited	Unaudited	Amount	%	
Total Assets	44,918,095,505	34,458,391,618	10,459,703,886	30.35%	
Current Assets	10,751,776,426	7,892,531,452	2,859,244,974	36.23%	
Trade Receivables	21,760,653,843	18,766,820,440	2,993,833,402	15,95%	
Total Liabilities	25,765,850,000	17,672,075,733	8,093,774,266	45.80%	
Current Liabilities	7,885,629,439	4,669,053,105	3,216,576,334	68.89%	
Loans Payable	21,572,624,477	13,770,948,908	7,801,675,568	56.65%	
Stockholder's Equity	19,152,245,505	16,786,315,885	2,365,929,620	14.09%	
Permitted Lien	4,491,809,550				
Loans under Permitted Lien	2,580,150,414				

Table below shows comparative consolidated statement of income financial highlights of 8990 Holdings, Inc. for nine months ended September 30, 2016 and 2015, both unaudited.

Consolidated Statements of	As of September 30, 2016 As	Increase		
Income	Unaudited	Unaudited	Amount	%
Revenue	7,185,535,666	6,996,881,240	188,654,426	2.70%
Gross Income	4,034,038,506	3,999,966,220	34,072,287	0.85%
Operating Expenses	1.115,041,002	1,109,722,468	5,318,535	0.48%
Net Operating Income	2,918,997,504	2,890,243,752	28,753,752	0.99%
EBITDA	4,073,320,150	3,871,361,157	201,958,992	5.22%
Net Income Before Tax	3,376,273,965	3,441,259,333	(64,985,369)	-1.89%
Not Income After Tax	3,189,141,474	3, 166, 240, 387	22,901,037	0.72%

Tables below show quarter one 2016 key performance indicators of the Company, with relevant comparative figures.

<b>Key Performance Indicators</b>	As of September 30, 2016 As of September 30, 2015						
	Unaudited	Unaudited	Bond Covenant				
Current Ratio	1.36	1.69	minimum of 1.0				
Book Value Per Share	3.47	3.04					
Debt to Equity Ratio	1.14	0.84	maximum of 1.50				
Asset to Equity Ratio	2.35	2.05					
Asset to Debt Ralio	1.74	1.95					
Digita Sarvice Ratio	1 114	6.13	minimum of 1.25				
Interest Coverage Ratio	19 በ?	14.69					

Key Performance Indicators	As of September 30, 2016 As of September 30, 2015				
•	Unaudited	<b>Unaudited</b>			
Gross Margin	56.14%	57.17%			
EBITDA Margin	56.69%	55.33%			
Net Income Margin	44.38%	45.25%			

# Description of Consolidated Statements of Comprehensive Income Line Items

#### Revenue

8990 Holdings, Inc.'s (the Company) sales primarily comprise revenues received from its sales of low-cost mass housing units and subdivision lots and medium-rise building housing units, as well as revenues derived from its preferred share and hotel operations.

#### **Cost of Sales and Services**

Cost of sales and services comprises of the Company's costs of sales from its low-cost mass housing sales of housing units and subdivision lots, costs of sales from sales of medium-rise condominium units, costs of sales from sales of medium-rise condominium units, and costs of sales from sales of preferred shares.

#### **Operating Expenses**

Operating expenses generally include selling and administrative costs that are not directly attributable to the services rendered. Operating expenses of the Company comprise expenses related to marketing and selling, documentation, taxes and licenses, salaries and employment benefits, write-off of assets, provisions for impairment losses, management and professional fees, communication, light and water, provisions for probable losses, security, messengerial and janitorial services, depreciation and amortization, transportation and travel, repairs and maintenance, rent, entertalnment, amusement and representation, supplies, provisions for write-down, subscription dues and fees and miscellaneous expenses (such as extraordinary documentation expenses, liquidation and donation expenses, as well as other expenses).

#### **Finance Costs**

Hinance costs comprise costs associated with the Company's borrowings, accretion of interest, bank charges and net interest expense on its pension obligations.

#### Other Income

Other income comprises the Company's interest income from its installment contract receivables, cash in bank and long-term investments. Other income of the Company also comprises income from water supply, gain on repossession of delinquent units and associated penalties, rent income, collection service fees and other miscellaneous income (such as gain from sales cancellations, retrieval fees, association due and transfer fee). The Company also recorded other gains and losses such as a gain from the sale of unquoted debt security classified as loans, and other expenses such as a loss on the sale of a subsidiary.

#### **Provision for Income Tax**

Provision for income tax comprises the Company's provisions for regular and minimum corporate income taxes, final taxes to be paid as well as deferred income tax liabilities recognized.

## **Results of Operations**

Nine months ended September 30, 2016 compared to nine months ended September 30, 2015

#### Revenue

For the nine months ended September 30, 2016, the Company recorded consolidated revenue of PhP7,186 million, an increase of 3% from consolidated revenue of PhP6,997 million recorded for the nine months ended September 30, 2015. The increase was mainly attributable to increased sales in the Company's low cost mass housing segment.

#### Cost of Sales and Services

The Company's consolidated cost of sales and services for the nine months ended September 30, 2016 was PhP3,151 million, an increase of 5% from consolidated cost of sales and services of PhP2,997 million recorded for the nine months ended September 30, 2015. The increase was mainly attributable to increases in costs of sales in the Company's low-cost mass housing segment, consistent with the sales growth of this segment.

#### Gross Income

The Company's consolidated gross income for the nine months ended September 30, 2016 was PhP4,034 million, an increase from consolidated gross income of PhP4,000 million recorded for the nine months ended September 30, 2015. The Company's gross income margin for the nine months ended September 30, 2016 was 56.14%, compared to a gross income margin of 57.17% recorded for the nine months ended September 30, 2015. The Company attributes its strong and maintained gross income margin to its sound internal financial planning policies with respect to land banking activities and project budgeting process.

### **Operating Expenses**

For the nine months ended September 30, 2016, the Company recorded consolidated operating expenses of PhP1,115 million, an increase from consolidated operating expenses of PhP1,110 million recorded for the nine months ended September 30, 2015.

### Net Operating Income

The Company's consolidated net operating income for the nine months ended September 30, 2016 was PhP2,919 million, an increase from consolidated net operating income of PhP2,890 million recorded for the nine months ended September 30, 2015. The Company's consolidated net operating margin was 40.62%, compared to a consolidated net operating margin of 41.31% for the nine months ended September 30, 2015.

#### Finance Costs

The Company's consolidated finance costs for the nine months ended September 30, 2016 were PhP663 million, a significant increase from consolidated finance costs of PhP403 million recorded for the nine months ended September 30, 2015. The increase was mainly attributable to interest expense resulting from the Company's issuance of PhP9 billion fixed rate bonds.

#### Other Income

For the nine months ended September 30, 2016, the Company recorded consolidated other income of PhP1,120 million, an increase from the consolidated other income of PhP954 million recorded for the nine months ended September 30, 2015. The increase was mainly attributable to interest income on the Company's higher level of installment contract receivables under its CTS Gold program during the year, consistent with its higher sales volumes.

#### Income before Income Tax

The Company's consolidated income before income tax for the nine months ended September 30, 2016 was PhP3,376 million, an increase from consolidated income before income tax of PhP3,441 million recorded for the nine months ended September 30, 2015.

#### Provision for Income Tax

The Company's consolidated provision for income tax for the nine months ended September 30, 2016 was PhP187 million, a decrease from consolidated provision for income tax of PhP275 million recorded for the nine months ended September 30, 2015.

#### Net Income

As a result of the foregoing, the Company's consolidated net income for the nine months ended September 30, 2016 was PhP3,189 million, an increase from consolidated net income of PhP3,166 million recorded for the nine months ended September 30, 2015. The Company's consolidated net income margin for the nine months ended September 30, 2016 was 44.38%, compared to a consolidated net income margin of 45.25% for the nine months ended September 30, 2015.

#### Financial Position

As at September 30, 2016 compared to as at September 30, 2015

#### Assets

#### Cash on Hand and in Banks

The Company's consolidated cash on hand and in banks were PhP354 million as at September 30, 2016, a decrease from consolidated cash on hand and in banks of PhP826 million as at September 30, 2015.

### Current portion of trade and other receivables

The Company's consolidated current portion of trade and other receivables were PhP1,526 million as at September 30, 2016, an increase from consolidated current portion of trade and other receivables of PhP1,289 million as at September 30, 2015.

#### Inventories

The Company's consolidated inventories were PhP5,995 million as at September 30, 2016, an increase from consolidated inventories of PhP3,240 million as at September 30, 2015.

#### Due from related parties

The Company's consolidated due from related parties were PhP534 million as at September 30, 2016, a decrease from consolidated due from related parties of PhP1,155 million as at September 30, 2015.

### Other current assets

The Company's consolidated other current assets were PhP2,343 million as at September 30, 2016, a significant increase from consolidated other current assets of PhP1,099 million as at September 30, 2015, primarily due to increased advances to contractors in relation to construction on the Company's development projects.

#### Trade and other receivables – net of current portion

The Company's consolidated trade and other receivables-net of current portion were PhP20,235 million as at September 30, 2016, an increase from consolidated trade and other receivables - net of current portion of PhP17,477 million as at September 30, 2015. This increase was due mainly to higher receivables under the Company's CTS Gold program, in line with its higher sales.

### Land held for future development

The Company's consolidated land held for future development was PhP11,479 million as at September 30, 2016, an increase from consolidated land held for future development of PhP8,402 million as at September 30, 2015, as the Company acquired certain real properties as part of its land hanking

### Property and equipment

The Company's consolidated property and equipment was PhP275 million as at September 30, 2016, an increase from consolidated property and equipment of PhP239 million as at September 30, 2015.

#### Investment properties

The Company's consolidated investment properties were PhP311 million as at September 30, 2016, an increase from consolidated investment properties of PhP293 million as at September 30, 2015.

#### Other noncurrent assets

The Company's other noncurrent assets were PhP701 million as at September 30, 2016, an increase from other noncurrent assets of PhP155 million as at September 30, 2015.

#### Liabilities

#### Current portion of trade and other payables

The Company's consolidated current portion of trade and other payables were PhP3,174 million as at September 30, 2016, an increase from consolidated current portion of trade and other payables of PhP2,713 million as at September 30, 2015.

### Current portion of loans payable

The Company's consolidated current portion of loans payable were PhP4,214 million as at September 30, 2016, an increase from consolidated current portion of loans payable of PhP1,318 million as at September 30, 2015. The increase was due to increased short-term borrowing of the Company.

## Deposits from customers

The Company's consolidated deposits from customers were PhP323 million as at September 30, 2016, an increase from consolidated deposits from customers of PhP258 million as at September 30, 2015.

#### Due to related parties

The Company's consolidated due to related parties were PhP84 million as at September 30, 2016, a significant decrease from consolidated due to related parties of PhP200 million as at September 30, 2015.

### Income tax payable

The Company's consolidated income tax payable was PhP90 million as at September 30, 2016, an increase from consolidated income tax payable of PhP180 million as at September 30, 2015.

# Trade and other payables - net of current portion

The Company's consolidated trade and other payables - net of current portion were PhP65 million as at September 30, 2016, a decrease from consolidated trade and other payables - net of current portion of PhP151 million as at September 30, 2015.

#### Loans payable - net of current portion

The Company's consolidated loans payable - net of current portion was PhP8,457 million as at September 30, 2016, a significant increase from consolidated loans payable - net of current portion of PhP3,572 million as at September 30, 2015.

# Deferred tax liability

The Company's consolidated deferred tax liability was PhP457 million as at September 30, 2016, an increase from consolidated deferred tax liability of PhP399 million as at September 30, 2015. This deferred tax liability was attributable to provision for income tax resulting from the delay in the income tax holiday accreditation for certain Company projects. Accreditation for these projects has since been obtained.

#### **Liquidity and Capital Resources**

The Company mainly relies on the following sources of liquidity: [1] cash flow from operations, [2] cash generated from the sale or transfer of receivables to private financial institutions such as banks or to government housing related institutions such as the Home Development Mutual Fund ("PAG-IBIG"), and [3] financing lines provided by banks. The Company knows of no demands, commitments, events, or uncertainties that are reasonably likely to result in a material increase or

decrease in liquidity. The Company is current on all of its loan accounts, and has not had any issues with banks to date. The Company does not anticipate having any cash flow or liquidity problems over the next twelve (12) months. The Company is not in breach or default on any loan or other form of indebtedness.

The Company expects to meet its operating assets and liabilities, capital expenditure, dividend payment and investment requirements for the next twelve (12) months primarily from its operating cash flows, borrowings and proceeds of the shares issuance. It may also from time to time seek other sources of funding, which may include debt or equity financings, depending on its financing needs and market conditions.

#### **Cash Flows**

### Cash flow used in operating activities

The Company's consolidated net cash used in operating activities is primarily affected by the revenues generated from its operations, primarily the sale of residential housing units, subdivision lots and MRB condominium units. The Company's consolidated net cash used in operating activities were PhP362 million for the period ended September 30, 2016, net cash used in operating activities were PhP1,214 million for the period ended September 30, 2015.

### Cash flows used in investing activities

Consolidated net cash flow used in investing activities for the periods ended September 30, 2016 and September 30, 2015 were PhP4,945 million and PhP1,910 million, respectively.

For the nine mentils, unded Suptember 30, 2016, consolidated not cosh flow used in investing activities reflected acquisitions of land for future development, investment in shares, as well as purchases of property and equipment.

# Cash flow provided by financing activities

Consolidated net cash flow provided by financing activities for the periods ended September 30, 2016 and September 30, 2015 were PhP5,060 million and PhP3,345 million, respectively.

### PART II--OTHER INFORMATION

There is no material information to be reported by the Company aside from those reported in SEC 17C.

## **SIGNATURES**

Pursuant to	the	requirements	of the	Securities	Regulation	Code,	the	issuer	has	duly	caused	this
Pursuant to the requirements of the Securities Regulation Code, the issuer has duly car report to be signed on its behalf by the undersigned thereunto duly authorized.												

Issuer:

8990 Holdings, Inc.

Ву:

ROAN BUENAVENTURA-TORREGOZA
Chief Finance Officer

Date: