

8990

HOLDINGS, INC.

PRESIDENT'S REPORT 1Q20



1Q20 and 1H20 At A Glance

Inability to deliver units to buyers during lockdown affects 2Q20 performance

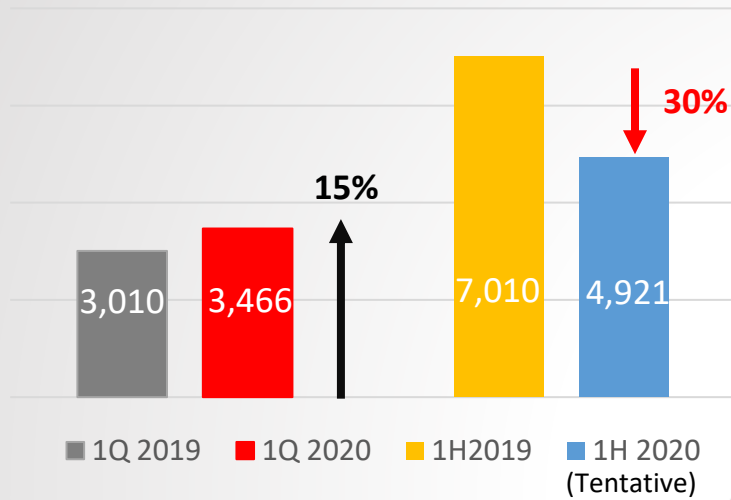
In million pesos	1Q20	1H20 (Tentative)
Gross Revenue	P 3,466	P 4,921
Income After Tax	1,321	1,686
Gross Margin	55%	55%
Net Margin	38%	34%

Reasons for Non-Delivery of Units During Lockdown

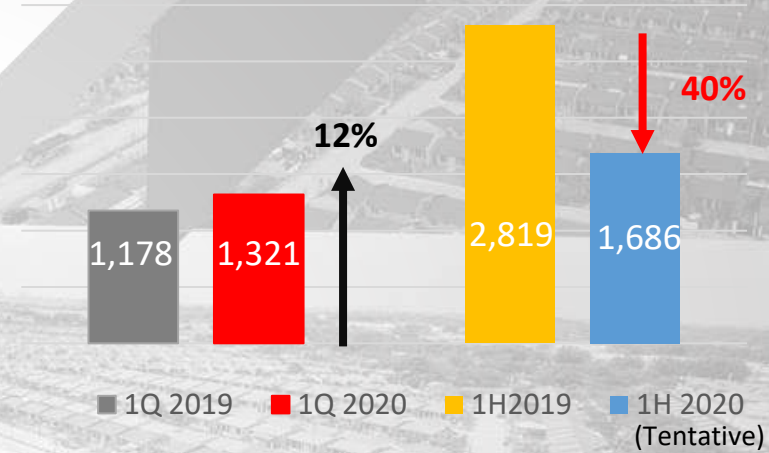
- Community lockdown
- Government offices shut down (permits could not be secured)
- Homeowners could not inspect and move in finished units

8990 Gross Revenue Increased by 15% in 1Q20

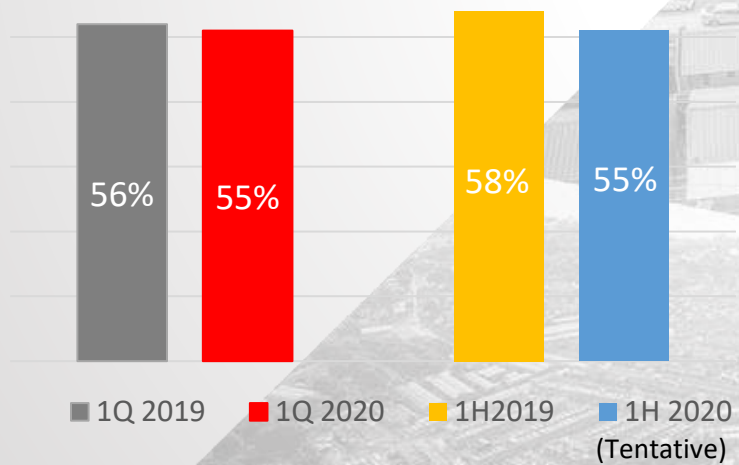
Gross Revenue



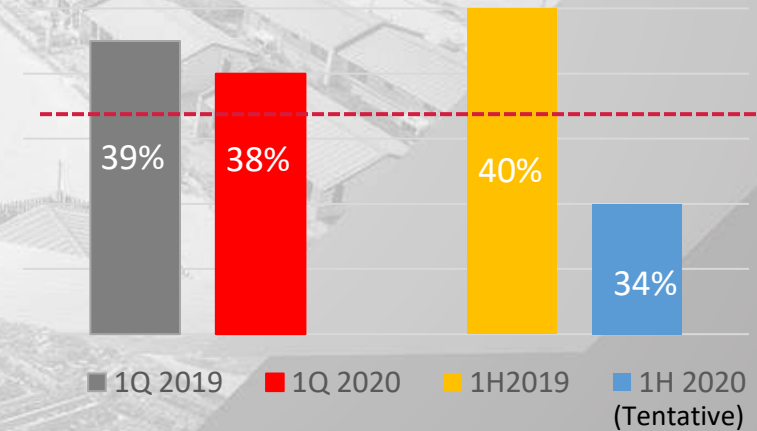
Income After Tax



Gross Margin



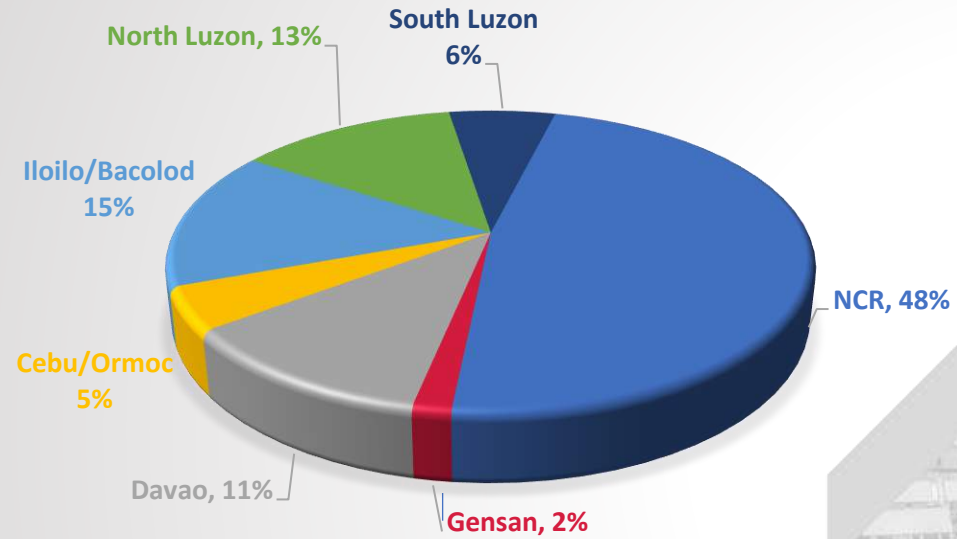
Net Income Margin



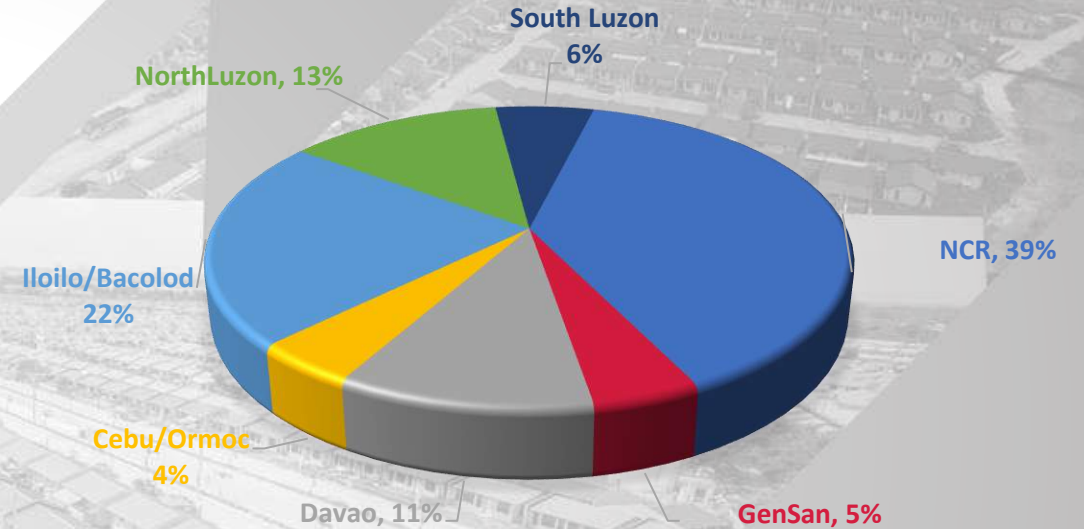
**37.5%
Net Income
Margin
Guidance**

8990 Delivers 3,305 Homes In 1H20

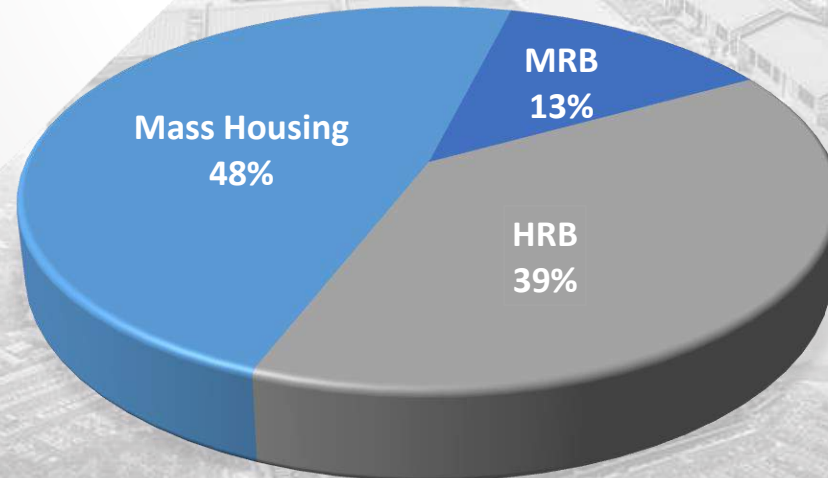
In Peso Value



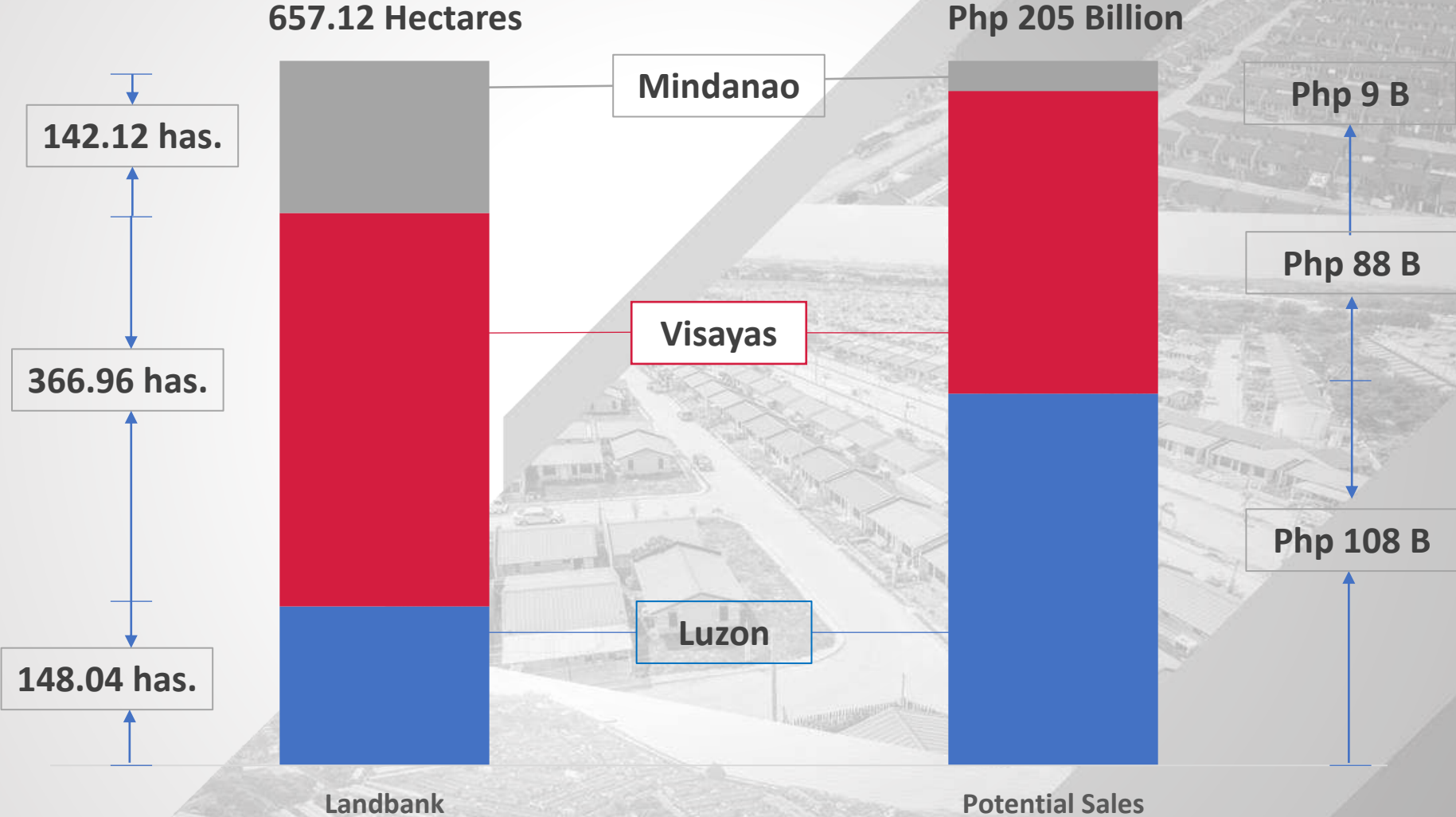
In No. of Units



In No. of Units



Landbank and Potential Sales



We have **20 Projects** as of today.



DECA CLARK RESORT & RESIDENCES



DECA HOMES MEYCAUAYAN



URBAN DECA HOMES MARILAO



DECA HOMES MARILAO EXT



URBAN DECA HOMES MANILA



URBAN DECA HOMES ORTIGAS



DECA HOMES PAVIA RESORT & RESIDENCES



DECA HOMES SOUTH BACOLOD



DECA HOMES LEGANES



DECA HOMES SANTA BARBARA



DECA HOMES MULIG



DECA HOMES TALOMO



DECA HOMES GENERAL SANTOS

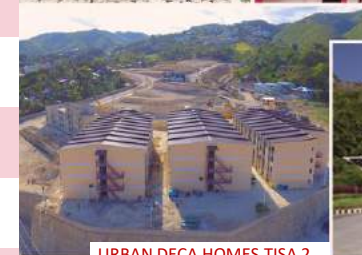
10 Branches	
Angeles	1
Bulacan	3
NCR	2
South Luzon	2
Bacolod	1
Cebu	4
Iloilo	3
Ormoc	1
Davao	2
General Santos	1



URBAN DECA HOMES MAHOGANY



URBAN DECA HOMES HAMPTON



URBAN DECA HOMES TISA 2



MONTERRAZAS DE CEBU



URBAN DECA HOMES BANILAD



DECA HOMES GREGORIA ORMOC





SBO

HOLDINGS, INC.

“Housing the Filipino People”